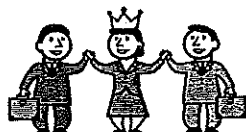




ROADIUM ROUND-UP

December 2006



Employees of the Month

We would like to honor this group of employees that won employee of the month. For the last few months I have given the option of cash as an award instead of a gift card from a store of their choice. All the winners this time received \$50.00 in cash.

September-

Field: *Alden*

Cashier: *Clara*

October-

Field: *Randal*

Cashier: *Clara*

November-

Field: Split between *Cy & Jose*

Cashier: *Cynthia*

We want to thank everyone for their effort and hard work.



UP-COMING HOLIDAYS

Hanukkah: Friday, December 15 -
December 22

Christmas: Monday, December 25
Radium closed

New Year's Day: Monday, January 1
Radium closed

Martin Luther King: Monday, Jan. 15

Valentine's Day : Wednesday, Feb. 14

Presidents Day : Monday, Feb. 19

Easter : Sunday, April 8

Bits and Pieces



Holiday Help Needed

With Christmas coming up, we will need a lot of extra help. We will be running buses starting December 13th - December 24th. We will have a lot of weekdays available. Please check your schedule and let Valdo, Jon Trimper or Johnny know.

Due to the holiday crowds, we normally do not allow any vacation days in December (emergencies are the exceptions) We can cover the weekdays up to Christmas (December 18 - 23) because we can get extra help. But the weekends are too busy.



Safety Meeting

We would like to thank the employees who showed up. We had little over 50%. These are mandatory and we would like to see a better turn out to the next one, which will probably be in January 2007.

Position Timing

With December days being long and busy, please make sure you check with Valdo or Johnny before you leave your position for the day. Especially on Saturday and Sunday, we are running the buses later because crowds stay longer. When your time to leave comes up, please call and ask to see if they need you to stay later.

WARM GREETING

I notice that most of the employees greet vendors and visitors. I think this is great. Especially during Christmas season, a warm greeting and a thank you or have a nice day or Happy Holidays can make a customer's day. A happy customer makes our day much more enjoyable. On this topic, an advance notice to cashiers is that some time in the beginning of the year, Roxanne will be setting up a dinner meeting to go over uniform greetings.

Competition Rule

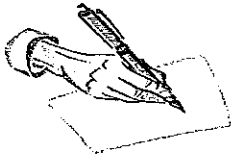
The Radium has a rule to keep vendors 3 spaces away from lease spaces. (That is a presale, monthly or stand-by.) We will always try to move the vendor in competition with the lease (unless we can work out a deal) This may require your help to physically move their merchandise, tarps and tables.

Spaces are Tight

With December starting, spaces are harder to get. Monthly sales are over. Where we stand, Sundays have just a couple of spaces. On Saturday there are about 30 spots open for weekly presales. We still have weekdays available. Prices will also be changing for the weeks up to Christmas. You may want to stop by and ask for a copy of the prices. We will have new vendors trying to sell. If you can't answer their questions, please direct them to the office.

Safety

As you can tell with the time change, it gets dark early. And with the winter months, it is dark in the early morning. All field personnel should make sure that you have your orange vests on. Always watch out for vehicle traffic. Make sure all cars come to a stop before crossing in front of them. We have plenty of new shoppers and vendors who may not know the traffic patterns.



Employee Highlights

Good-bye Friends

Well this was a busy couple of months. First we lost Adam and Danny to new jobs. Everyone who worked with these two will miss them. They both did an excellent job on the field. Also, Chrystina has moved on to work at Target.

Semper Fidelis

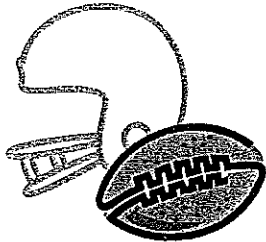
Nick Connor has graduated from the Marines. We are all so proud.

Athletes in the midst

We also have some excellent athletes doing so well that their names have been in the newspapers.

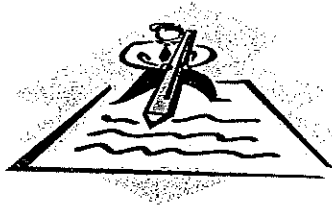
One is Danny (who is Lori's son). He is doing excellent on track.

Randal (who is Pamela's son) is doing great in High School football. They are currently in their play offs and have won several of them.



Ricky's team up-date

Chrystina told me that the team Ricky coached for in Inglewood lost one of its play off games. The score was close, 7 - 6.



Manager's Corner

Season's Greetings: My favorite time of the year

By Jon Trimper

I have been writing these newsletters for several years now and I really enjoy doing them. I try to stay light with them, doing articles about employee news, personal notes, company policy, and current issues. I have been working here since 1979, so I have seen many changes at the Roadium. For this managers corner I would just like to pass on different topics to you.

New Employees

First to our new employees, this is our busiest time of the year. You will see new vendors and shoppers who have many questions. Be prepared to answer all sorts of questions from parking, to how to enter, to how much. You can get price information at the office. If you don't know the answer, please know who to send them to.

1st Impressions are very important. It maybe your only chance to interact with a new customer. Many of our transactions only last a few seconds. Many shoppers and vendors coming in December are here for the first time. A good impression will bring them back.

Crowds in December will start earlier and last longer. You may want to make sure to get plenty of rest. This time of the year also brings in cold and flu season. If you are sick please call us as early as possible in the morning.

Many customers will ask you the same question many times over. It is important to be patient and remember it is a new question for them. Answering them politely may make the whole difference in their day.

The customers you face maybe also having a long and frustrating day. They are out shopping at many places. They could be real tired and in a bad mood. Don't take it personally on how some people come off. You being helpful will make a difference. A friendly greeting by the cashiers or helping them park will make their days better.

Don't judge the day by how it may start off. I know personally that something may happen early and I think of it the rest of the day. The day may get much better if you allow it to. I know some things are hard to shake off, but it usually goes much better when you are busy and move on.

Well, that's about it. I know we have many new employees who have not seen Christmas yet. They will face larger crowds and longer hours. Our long time employees can be a big help here. I just wanted to pass on a few things to you. I am always looking for any employee news or articles. I would love to print your thoughts that relate to our jobs. I hope you and your families have a very merry Christmas and a Happy New year.

Year End note

I would like to thank everyone for all their hard work they did through the year. The employees make our job easier and enjoyable. It means a lot to me and other managers what you put into your jobs, and we enjoy sharing our time here with you.

Jon T.